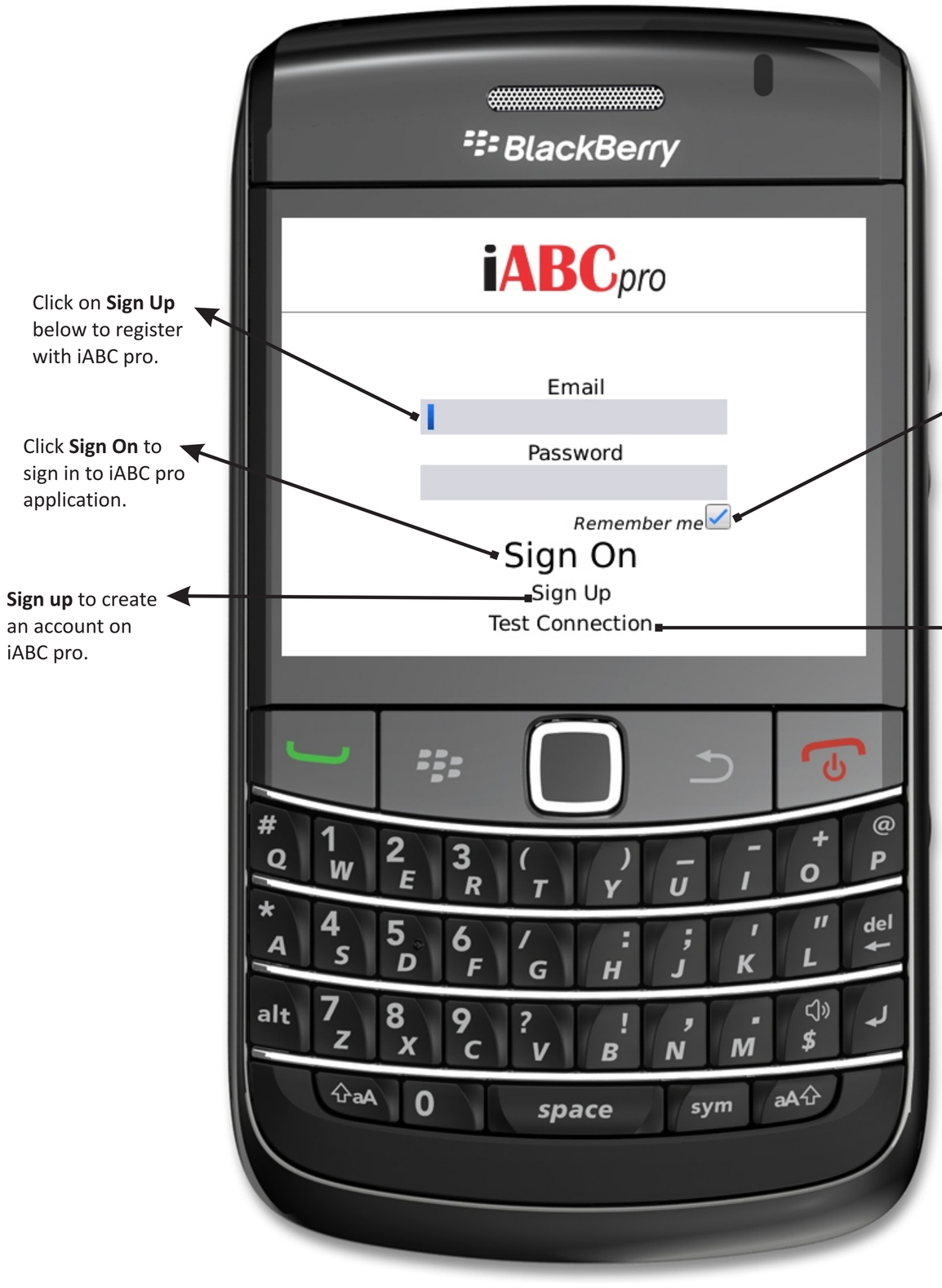
iABC pro BETA

by iABC Mobile Solutions Inc.

User Manual for iABC pro v1.0[beta] for Blackberry 5.0.0

User Manual Version 1.0

Login Screen



Click on **Sign Up** below to register with iABC pro.

Click **Sign On** to sign in to iABC pro application.

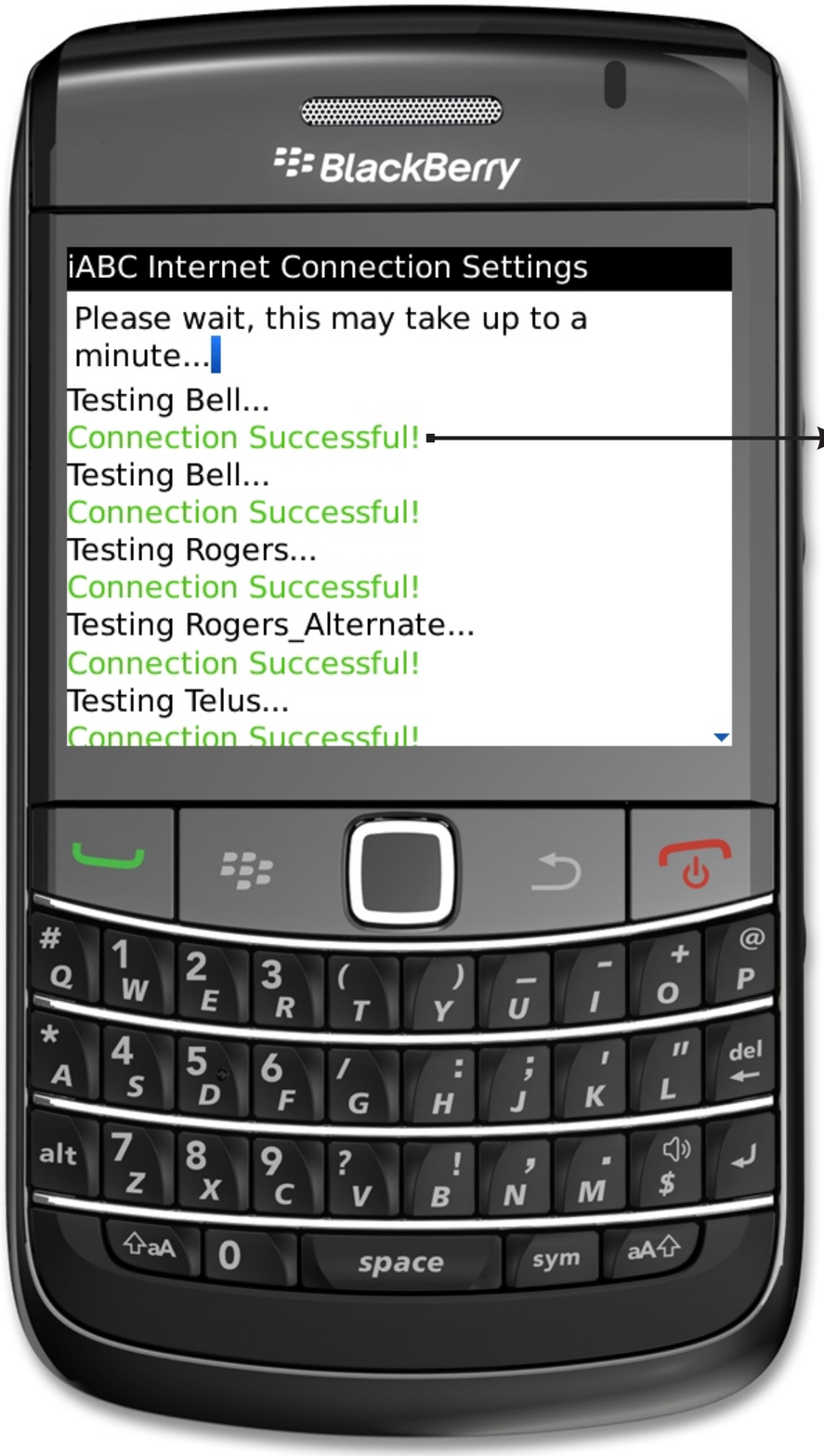
Sign up to create an account on iABC pro.

Check this box to let iABC pro remember your login next time you start the application.

When you start your iABC application for the first time, run **Test Connection** by clicking on it.

Test Connection checks to make sure iABC pro can connect to the internet through your mobile service provider.

Test Connection Screen



When you click on **Test Connection.** Wait a few moments, and the test must show Connection Successful!, under the name of your mobile carrier. If you have any issues connecting to the internet, send iABC pro an email at support@iabcpro.com with the name of your mobile carrier.

If you are connected through WiFi, you don't need to run **Test Connection** as long as you are in the WiFi area. However, to use iABCpro through your mobile service provider (mobile data plan provider), you must run **Test Connection.**

Home Screen

Press the button to load the menu.

The first time iABC pro is installed and loaded, use **sync contacts** from the **Home Screen** menu to sync all your local Blackberry Contacts with the iABC server.

iABC automatically syncs and updates future contacts as they are added and edited when iABC pro is installed and running.

Home Screen

Tabs on the top of the screen are used to navigate to other screens and options available on the iABC pro application.

Task importance indicator, Red - High, Orange - Medium, Blue - Low.

Date, Time and Weather.

Receive live notification from iABCpro.

Up coming "**ToDo/Task**". **ToDos** are set from the **Clendar Screen.**

Notes entered in the **Blackberry Task Screen** are displayed here.

Blackberry Edit Task Screen

Blackberry native Task Screen used to edit a **ToDo / Task** item. These items appear on the **Home Screen** under the **Upcoming** section.

Calendar Screen

Edit Appointment Screen

Blackberry Calendar **Event Screen.** This screen is used to edit / create a new event.
Notes, time, and location entered here is displayed in the **Calendar Screen.**

This screen is launched by clicking on a **Calendar Even**t, from the Ca**lendar scree**n

Create Appointment / Event Screen

Blackberry native **Calendar Event Screen.** This screen is used to create a new event. Notes, time, and location entered here is displayed in the **Calendar Screen.**

You can launch this screen by clicking **+New Event** in the **Calendar Screen.**

Native Calendar Screen

Blackberry native full
Calendar Screen.

New Task / ToDo

Blackberry native **Task Screen.** This screen is used to create a new task.

Details and notes entered here is displayed in the **Home Screen.**

Contact Screen

Add a new Blackberry Contact. Contacts are automatically synced on the server once added.

As you use iABC pro, it starts listing contacts by frequency of use and date added.

Load the Blackberry native inbox folder for messages and emails.

Click here, to load the Blackberry native Contact List Screen.

The contact list, includes contact name, organization, phone number, and email.

Contact Options Screen

Search Bar, search for contacts using, name, last name, organization

Click to run search.

Click on a contact, to load **Contact Options**, here you can call, email, sms, or contact's details.

Blackberry New Contact Screen

Blackberry native **New Contact Screen.** You can run this from iABC's **Contact Screen.**

Blackberry Inbox Screen

Blackberry Native Inbox folder for messages and emails.

Leads Screen

Search Leads, allows you to search leads by name, last name, and organization

Lead state is shown here. Red=Hot, Orange= Warm, Blue = Cold

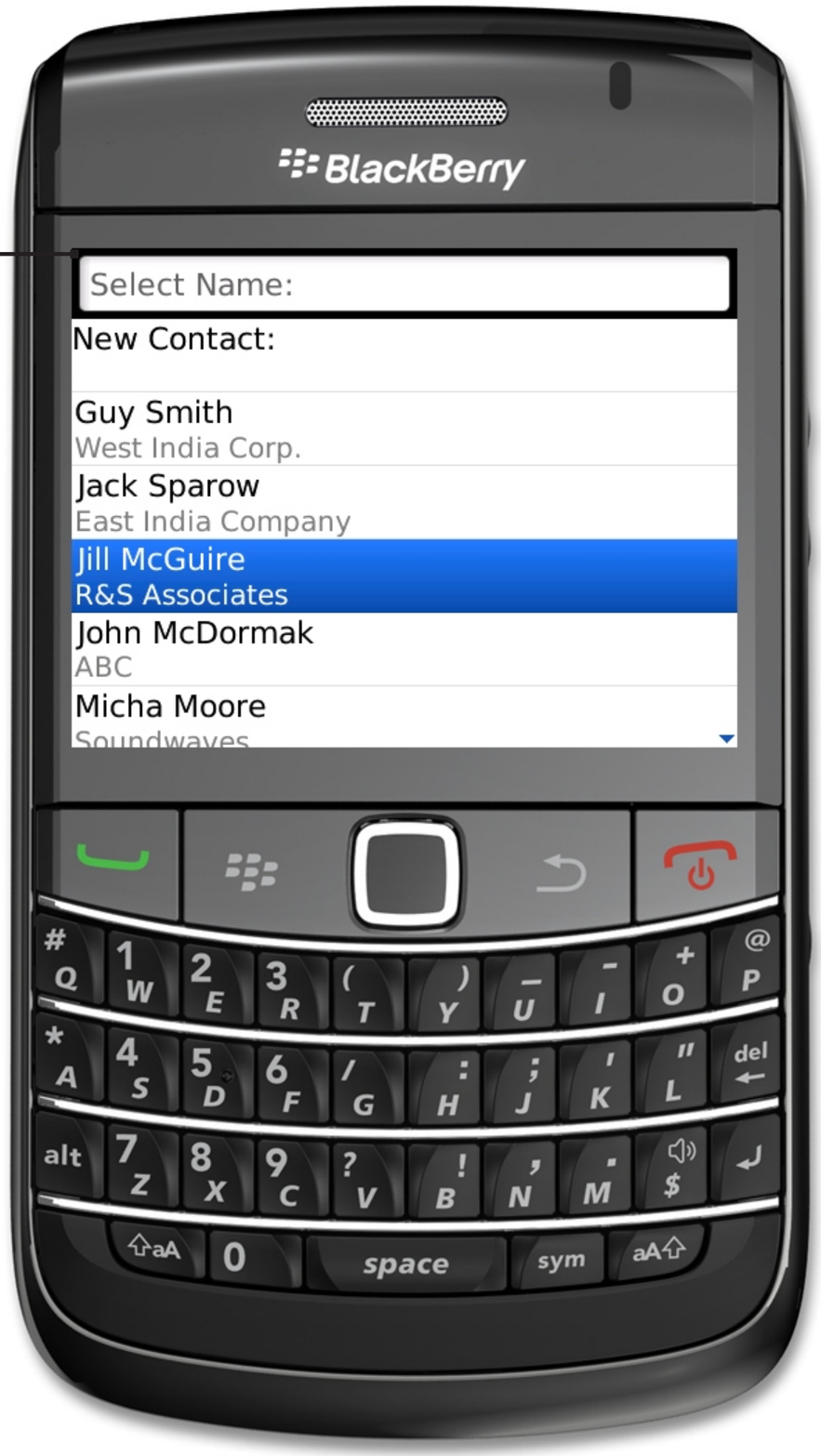
Tab button allows you to **Add New Lead,** by choosing a contact from the Blackberry Contact List.

Leads name and type (eg. buyer, seller) is shown here.

Blackberry Contact List Screen

Blackberry Native Contact List, is loaded to select a contact to be added as a lead.

This is loaded by clicking **+Add Lead** in the **Leads Screen**.



Add Lead Screen

Select **Lead State.** Hot, Warm, Cold.

Lead type, Buyer / Seller.

Click **save** to add lead.

Lead Options Screen

Click on the lead to load the **Lead Options Dialog**.

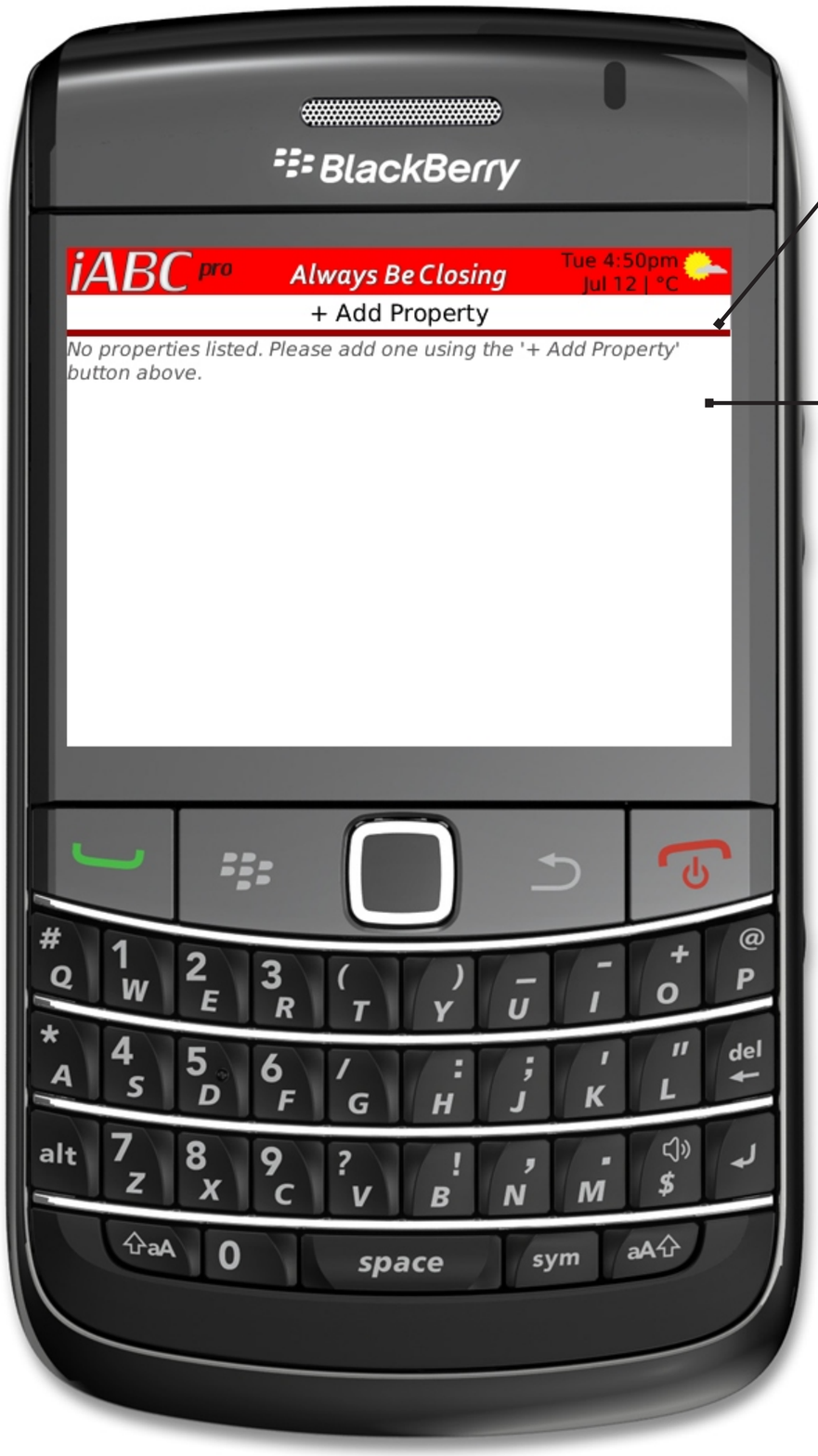
Contact Lead, loads the contacting options screen to call, email or sms a lead.

Real Estate, loads the **Real Estate Screen** where you can add an new property and lists all the properties associated with the lead.

Click on **Add as Client** to convert a lead to a client.

Click **Notes,** to add notes about the lead. The notes is added to the corresponding Blackberry Contact.

Real Estate Screen


BlackBerry
iABC pro
Always Be Closing
Tue 4:50pm
Jul 12 | °C
+ Add Property
No properties listed. Please add one using the '+ Add Property' button above.

The **Real Estate Screen** allows you to add a property information for a lead using the **+Add Property** tab button.

The properties added for a particular lead are listed here, in the **Real Estate Screen.**

Add Real Estate Screen

The **Add Property Screen** allows you to add property details in the form show here for a given client or client.

Click **save** to add the new property.

Real Estate Screen

Property type and description is listed in the **Real Estate Screen.**

BlackBerry
iABC pro
Always Be Closing
Tue 4:50pm
Jul 12 | °C
+ Add Property
Condo/Strata $580000
3000 sq ft, 3 bedrooms, 2 bathrooms, hardwood floors, 2 car garage, cable, hi-speed, located at the heart of the city. brand new

Shown here, the price of the property.

Add Notes Screen

Contact **notes** can be added from the **Contact List**, **Leads Screen** or **Clients Screen**.

Saving the **notes,** stores the notes as part of the Blackberry contact.

Add Lead as Client Screen

Client Created Screen

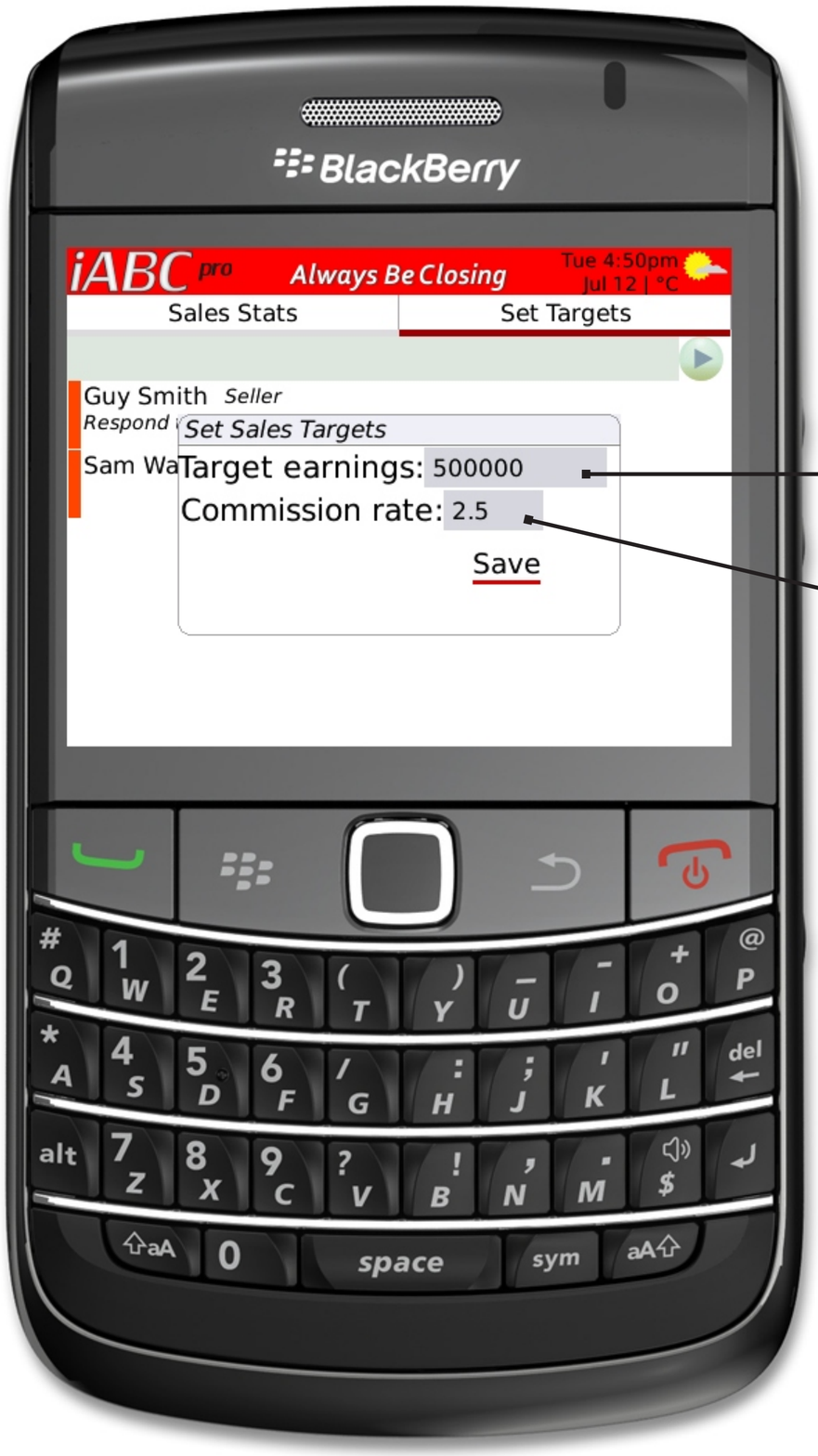
Lead is now successfully converted to **Client.**

Client Screen

Client Options Screen

Click on a **Client** to show the client options dialogue. Here, in addition to other options, you can close a sale by clicking on **Close.**

Set Sales Targets Screen



Enter yearly earning targets. This value is used to show your progress in the **Sales Stats Screen.**

Enter average expected commission rate.

Sales Stats Screen

Target Sales shows the total volume of sales required to meet earning targets.

Projected Sales shows the projected volume and earnings of open sales + volume of closed sales.

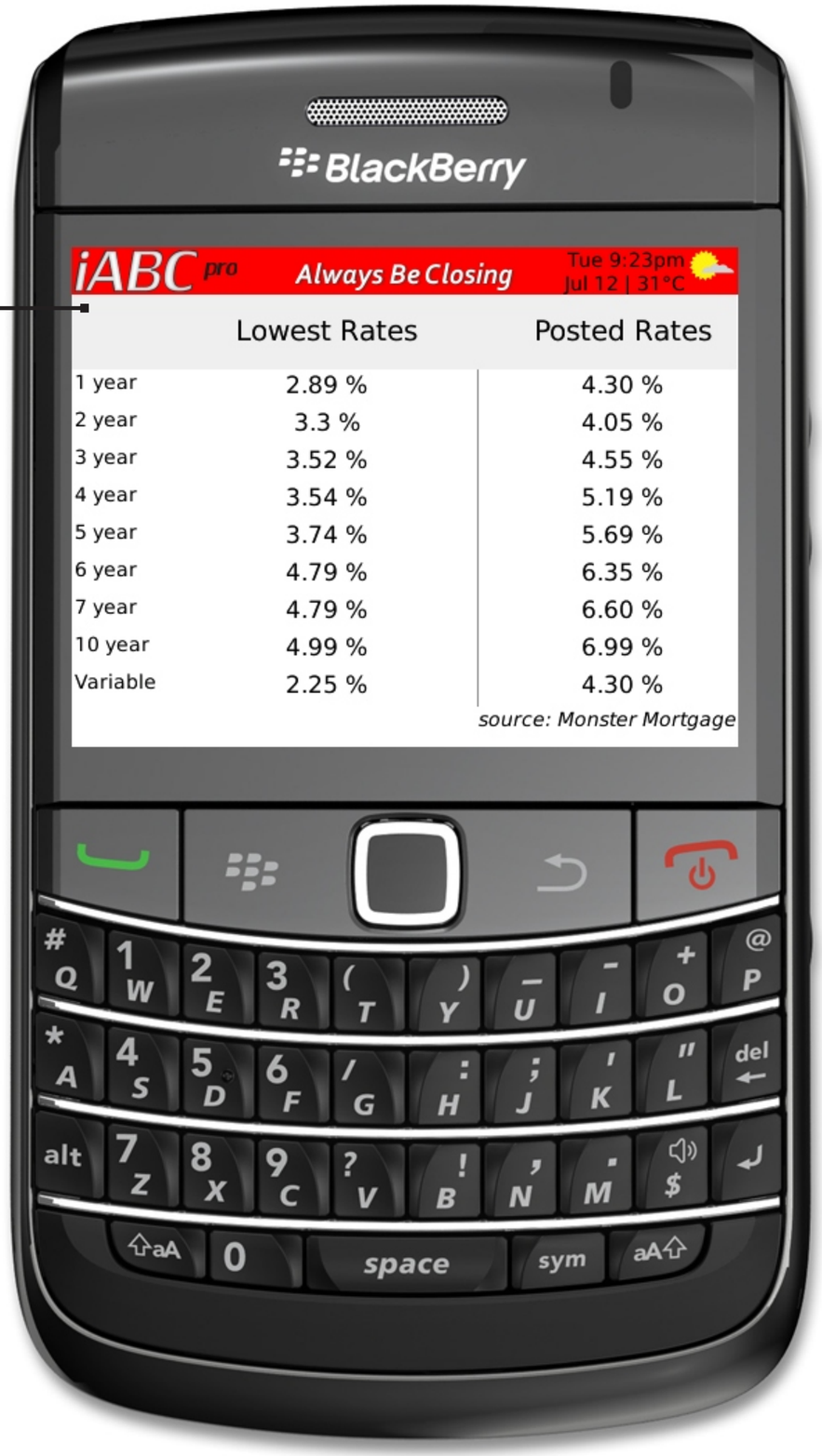
Actual Sales shows the total volume and earnings from closed sales.

Tools Screen

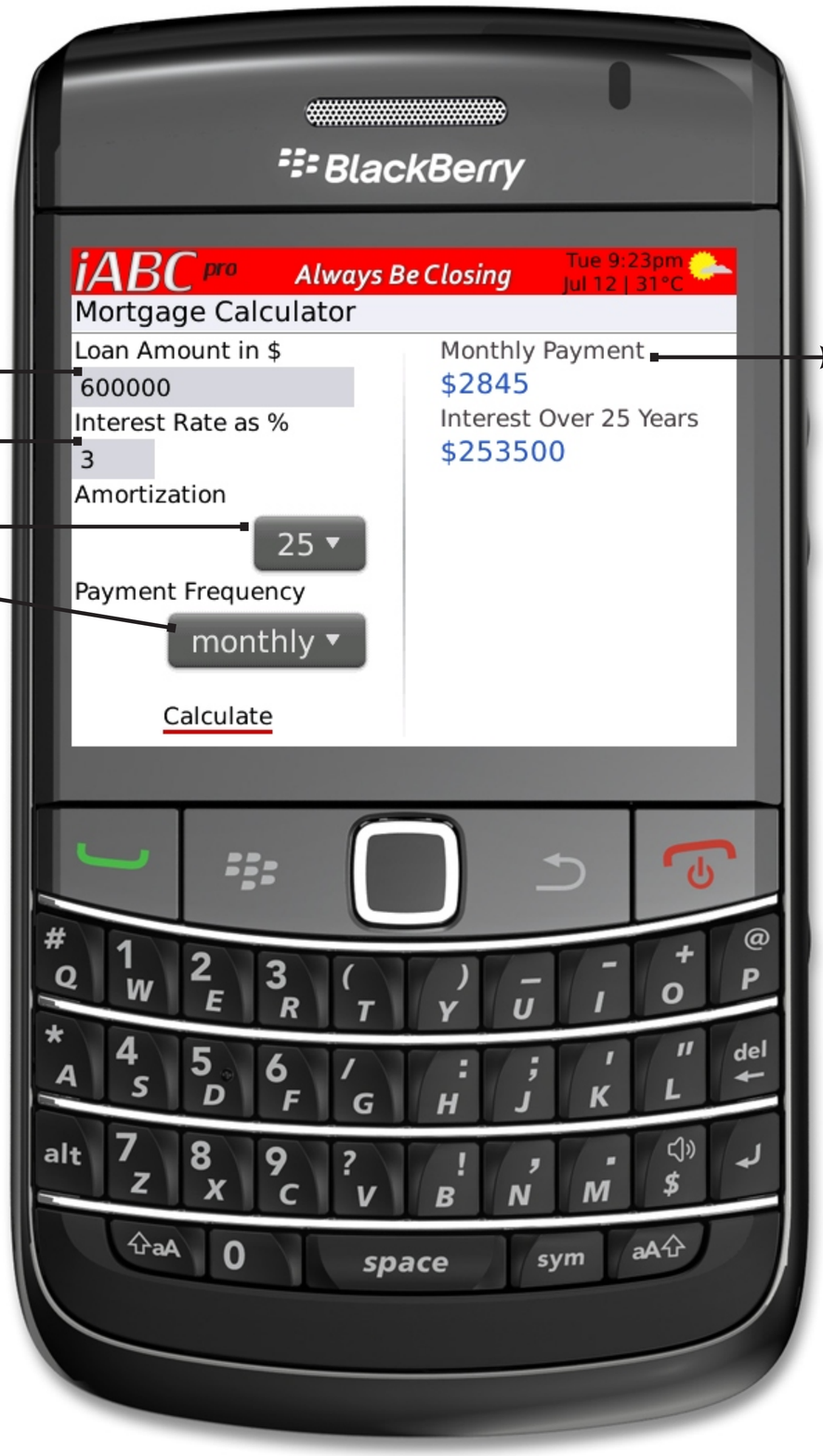
The **Tools Screen** includes various tools such as calculators, legal clauses, terms definitions and daily mortgage rates.

Daily Mortgage Rates Screen

Mortgage rates are updated daily to reflect the Monster Mortgage variable and fixed rates.



Mortgage Calculator Screen



Loan amount

Interest rate

Amortization period

Mortgage payment frequency, monthly and bi-monthly.

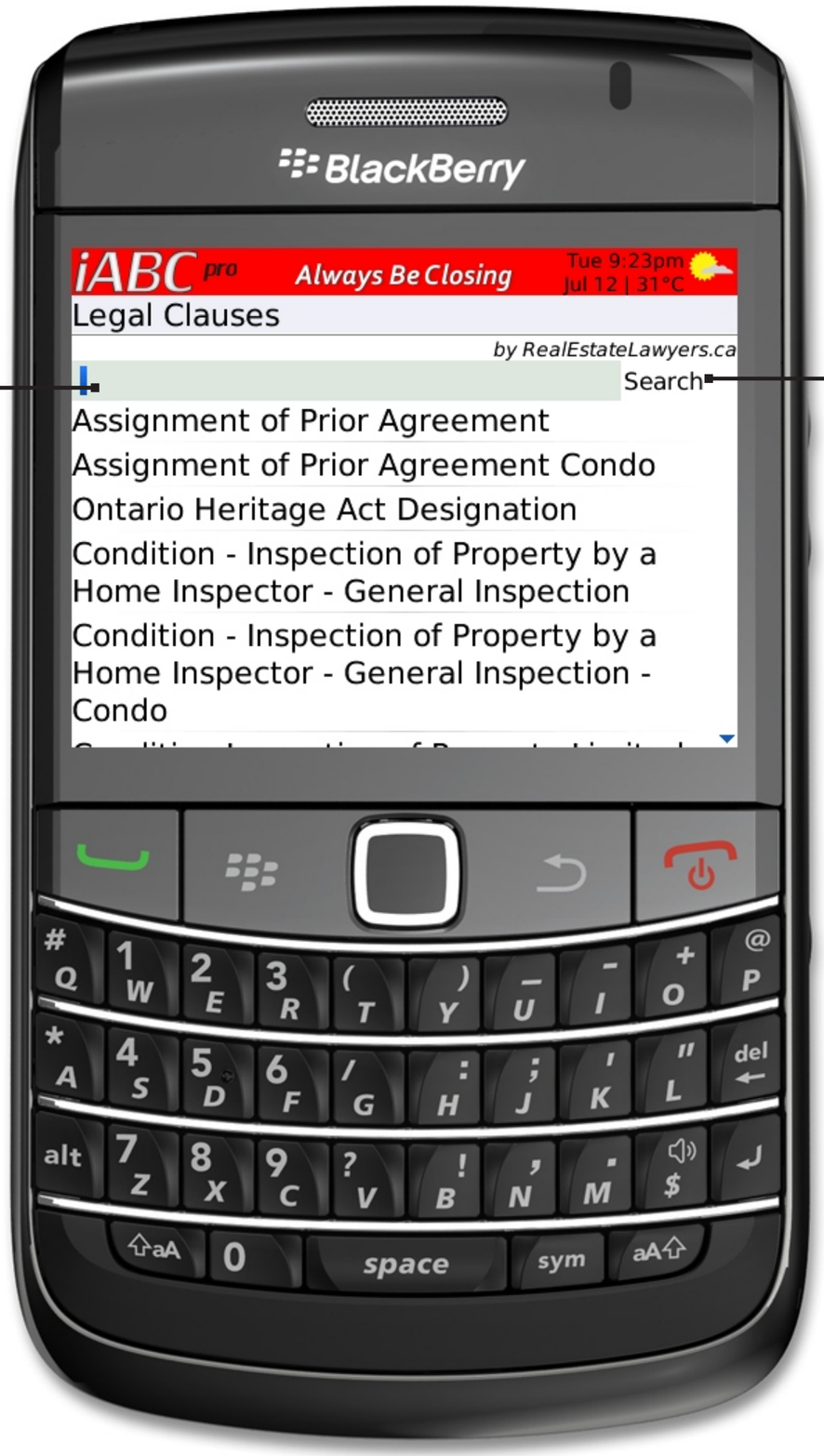
Estimated monthly payment and interest accumulated over 25 years.

Real Estate Terms Screen

Sort Real Estate Terms alphabetically.

Sort by popularity. Ranks popular terms amongst other iABC users and displays them in highest first.

Legal Clauses Screen


BlackBerry
iABC pro
Always Be Closing
Tue 9:23pm
Jul 12 | 31°C
Legal Clauses
by RealEstateLawyers.ca
Search
Assignment of Prior Agreement
Assignment of Prior Agreement Condo
Ontario Heritage Act Designation
Condition - Inspection of Property by a Home Inspector - General Inspection
Condition - Inspection of Property by a Home Inspector - General Inspection - Condo

Type query term contained in the **Legal Clauses** here.

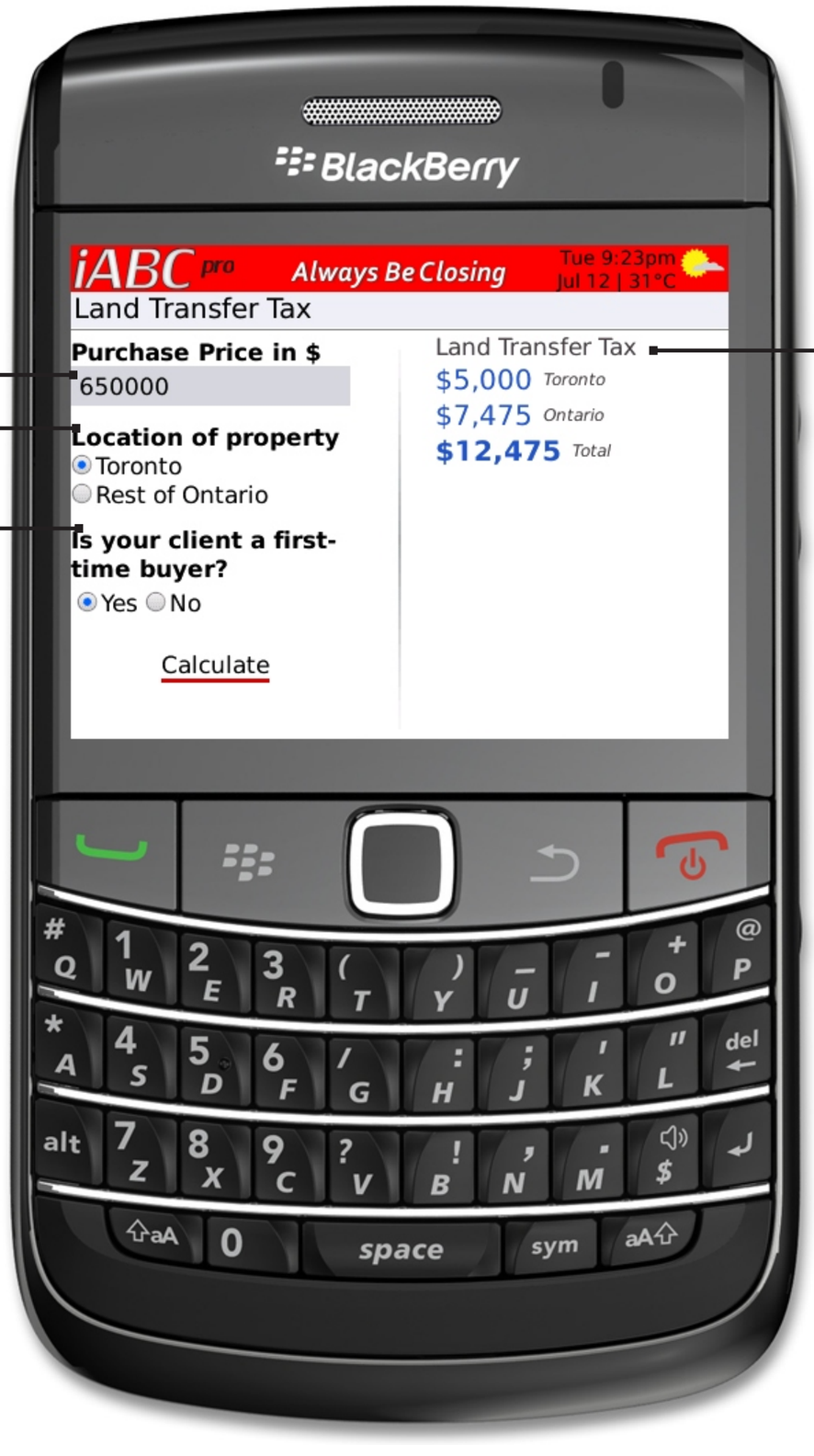
Click here to Search for a query term contained in the **Legal Clauses**.

Contact Lawyer Dialog

Contact Lawyer, dialogue box, to call, email or sms Parnes Rothman Real Estate Lawyers.

Legal Fees Calculator Screen

Land Transfer Tax Calculator Screen



Price of property in $

Location of property

Is your client a first-time buyer? This is used to calculate tax rebates in Toronto and Ontario

The **Land Transfer Tax** amount for Toronto and Ontario. If first time buyer, the resulting amount is after applicable rebate.

Leave Feedback Screen

Thank you for using iABC pro!

Please leave your feedback under Tools -> Feedback as shown on the right.